

# Digital Ship conferences planner

# 2011

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## DIGITAL SHIP 2011 EXHIBITION PLANNING GUIDE

Digital Ship produces the biggest maritime communications, software, navigation and IT events annually in the biggest maritime centres in the world, including Athens, Bergen, Hamburg, Singapore, New York (Stamford, Connecticut) and Cyprus (Limassol).

The events are designed to enable shipping company IT, technical and safety managers to share their experiences of using various different technologies - and also to provide an opportunity for technology companies to meet their target buyers.

The events are carefully structured to maximise the potential benefit for both shipping company employees and technology companies.

Shipping company employees are invited to attend the event free of charge and we aim to ensure that the majority of conference speakers work for shipping companies.

Each event has a large exhibition room adjacent to the conference room, and all coffee breaks, lunches and cocktail receptions are held in the exhibition room - bringing your customers closer to your stand.

Our events are small enough to retain a sense of intimacy but large enough to make the exhibiting well worthwhile. We have typical attendees of 160 to 270 people, of which 40-50 per cent are shipping company employees. On each event website, you can see an exhibition stand plan, where you can see up to date information about which stands are available.

For a single, pre-agreed price (no added extras) our exhibition package includes

- Exhibition stand (either shell scheme or drapes) in the event lunch / coffee break area
- 2 chairs and 1 table
- Electricity and lighting
- 3 delegate tickets for stand personnel (including full access to the conference, evening dinner and all meals) (Delegate fee €600)
- Company logo on the event website
- Company logo on a banner sign at the event entrance
- Logo and outline of your company in the event program
- Discounted delegate tickets for business partners

Further information about the individual events is provided on the following pages. The price of each stand varies by location of the event, location of the stand on the plan, time of booking and demand. Please contact us to discuss available options further.

### 2011 Digital Ship events schedule

Date	Event	Venue
<i>2-3 February</i>	<i>Scandinavia</i>	<i>Scandic Hotel Bergen City</i>
<i>9-10 March</i>	<i>Hamburg</i>	<i>Magnus hall</i>
<i>5-6 April</i>	<i>Cyprus</i>	<i>St Raphael Hotel &amp; Resort</i>
<i>14-15 September</i>	<i>USA</i>	<i>The Italian Center of Stamford</i>
<i>18-19 October</i>	<i>Singapore</i>	<i>Suntec</i>
<i>7-8 December</i>	<i>Athens</i>	<i>Athinais Cultural Center</i>

**To discuss available positions and rates, and sponsorship opportunities, contact Ria Kontogeorgou, exhibition manager, Digital Ship Ltd**  
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## BERGEN : 2-3 FEBRUARY 2011, SCANDIC HOTEL BERGEN CITY

Norwegian shipping companies are often considered to lead the world in their levels of investment in maritime technology, and so it is not surprising that our annual event in Norway is one of the biggest. For our 2011 event, we move to a new venue at Bergen, after holding the event in Oslo for the past 7 years.

### *2010 Oslo Attendees include:*

Bourbon  
BW Gas AS  
Farstad Shipping ASA  
Fred. Olsen Marine Services  
Fugro Seastar AS  
Grieg Shipping Group  
Havila Shipping ASA  
Höegh Autoliners  
Hoegh Fleet Services  
Höegh LNG AS  
I.M. Skaugen SE  
Knutson OAS Shipping AS  
Kristian Gerhard Jebsen Skipsrederi A/S  
Mowinckel Ship Management  
Novo Consult  
OLT - Offshore LNG Toscana  
OSM  
Phoenix Reederei  
Saga Shipholding (Norway) AS  
SeaDream Yacht Club Management AS  
Seatrans Chemical Tankers  
Solstad Offshore ASA  
Solvang ASA  
Teekay Shipping Norway AS  
Torvald Klaveness Group  
Utkilen AS  
V.Ships Norway  
Vision Quest Lines  
Wilhelmsen Ship Management



*Pictures from Oslo 2010*

[www.thedigitalship.com/bergen.htm](http://www.thedigitalship.com/bergen.htm)

## HAMBURG: 9-10 MARCH 2011, MAGNUSHALL

Our 2nd Digital Ship Hamburg event will be in March 2011. Our first Digital Ship Hamburg event in May 2010 was the largest Digital Ship event ever, with over 250 people attending.

### 2010 Attendees include:

A.P.Moller - Maersk / Maersk Supply Service  
Ahrenkiel Shipmanagement GmbH & Co. KG  
BBC Burger Bereederungs Contor GmbH & Co. KG  
BELUGA Fleet Management GmbH & Co. KG  
BELUGA HOCHTIEF Offshore GmbH & Co.KG  
Bernhard Schulte Shipmanagement (Cyprus)  
Bremer Schiffsmeldedienst  
Briese Schifffahrts GmbH  
Carl Buettner Shipmanagement GmbH  
Carsten Rehder  
Chemikalien Seetransport GmbH  
Christian F. Ahrenkiel GmbH & Co. KG  
Claus-Peter Offen Tankschiffreederei (GmbH & Co.)  
Columbia Shipmanagement  
D/S NORDEN A/S  
DAL Deutsche Afrika-Linien GmbH & Co. KG  
d'Amico di Navigazione  
Destination Gotland AB  
DS Schifffahrt GmbH & Co. KG  
DS Tankers GmbH&Co.KG  
E.R. Schifffahrt GmbH & Cie. KG  
ER Offshore GmbH  
F.A.Vinnen & Co  
G.H.S. Global Hanseatic Shipping GmbH & Co. KG  
GBA Ships e.V.  
German Tanker Shipping  
Hamburg Sued KG  
Hapag-Lloyd Cruises  
Harms-Bergung Transport&Heavylift GmbH&Co.KG

Held Bereederungs GmbH & Co.KG  
Hellespont Hammonia GmbH & Co. KG  
Hermann Buss GmbH & Cie KG  
Jan De Nul  
Juengerhans Maritime Services GmbH & Co kG  
Komrowski Befrachtungskontor KG  
Köpping Shipping Company Ltd.  
Maersk Drilling  
Maersk Ship Management B.V.  
MarConsult Schifffahrt  
Monjasa A/S  
Norddeutsche Reederei H. Schuldt  
Nordic Hamburg Shipmanagement GmbH & Co KG  
Oldendorff Carriers GmbH & Co.KG  
ORION BULKERS GmbH & Co. KG  
Passat Schifffahrtsges.mh&Co.KG  
Phoenix Reederei, Leer and Global Hanseatic Shipping, Hamburg  
Pronav Ship Management GmbH & Co. KG  
Reederei Alnwick Harmstorf & Co.  
RHL Reederei Hamburger Lloyd GmbH & CO KG  
Rickmers Holding GmbH & Cie. KG  
SAL GmbH & Co. KG  
Scandlines Deutschland GmbH  
Scorship Navigation  
Seaarland Shipmanagement (Hamburg) GmbH & Co. KG  
Triton  
TUI Cruises  
Uniteam Marine Shipping GmbH  
Unterweser Reederei GmbH  
VDR - Verband Deutscher Reeder  
Vega Reederei GmbH & Co KG  
Wagenborg Shipping B.V.  
WMS Shipmanagement GmbH & Co. KG



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[www.thedigitalship.com/hamburg.htm](http://www.thedigitalship.com/hamburg.htm)

## CYPRUS: 5-6 APRIL 2011, ST RAPHAEL HOTEL & RESORT

In Cyprus we work closely with the Cyprus Shipping Council in the production of our event, and with their support we have built our event into one of the largest events in the Cyprus maritime calendar, with attendance of people in a variety of different roles at Cyprus shipping companies. The event has been held every year since 2004.

### *2010 Attendees include:*

Admibros Shipmanagement Co.Ltd  
Bernhard Schulte Shipmanagement  
Blue Ocean Yacht Management Ltd.  
Chemikalien Seetransport Cyprus Ltd  
Columbia Shipmanagement  
G.S. Marine Services  
Interorient  
Intership Navigation Co. Ltd  
Island Oil (Holdings) Ltd  
Maestro Shipmanagement Limited  
Marfin Management S.A.M.  
Marlow Navigation Co.Ltd  
Reederei Austria Eberhard Koch  
Reederei Nord Klaus E. Oldendorff Ltd  
Remi Maritime Co SA  
Royal Dutch Shell  
Unicom Management Services (Cyprus) Ltd  
Uniteam Marine Ltd  
V. Ships  
Wenzel Marine Trading and Consultants



[www.thedigitalship.com/cyprus.htm](http://www.thedigitalship.com/cyprus.htm)

## USA: 14-15 SEPTEMBER 2011, THE ITALIAN CENTER OF STAMFORD

Digital Ship USA brings together IT and technical managers from the tanker, dry bulk, offshore, great lakes and cruise sectors together in Connecticut (Stamford), probably the world's biggest centre of maritime commercial activity. As you might expect from a US event, there is a lot of focus on exciting new technology, innovative ideas, great stories and great results.

The event is held at the Italian Centre of Stamford, which allows a great deal of space for the exhibition stands, and is easily accessible by road (or rail + taxi) from all New York City airports (La Guardia, JFK, Newark, Westchester).

### *2009 Attendees include:*

Apex Bulk Carriers LLC	Kyodo Shipping
Atlantic Towing Limited	Liberian Registry
Axion Shipping Inc.	Liberty Maritime Corporation
BGT Limited	Mackay Communications
Campbell Shipping Co.	Maersk Line Ltd
Chevron Shipping Company	Moran Towing
Clipper Bulk (USA)	MSRC
Clipper Marine Services A/S	Navarik Corporation (Vancouver)
Clipper Shipmanagement	Navios Maritime
Colonial Navigation Co., Inc.	NOS Office of Coast Survey
CSL International, Inc.	PetroMed Corp
d'Amico Società di Navigazione S.p.A.	PRONAV Ship Management, Inc.
Delta Navigation Corp	Roymar Ship Management Inc.
Detroit-Windsor Truck Ferry	Seacor Marine
Fairfield-Maxwell Services, Ltd	Shiptrade, Inc.
Great Lakes Dredge & Dock	TBS Shipping Inc / Roymar Inc.
Grimaldi Naples	Torm
Heidmar Inc	United States Coast Guard
Helix Energy Solutions Group	United States Merchant Marine Academy
Husky Energy	US Coast Guard
Inmarsat	Vane Line Bunkering



[www.thedigitalship.com/usa.htm](http://www.thedigitalship.com/usa.htm)

## SINGAPORE: 18-19 OCTOBER 2011, SUNTEC

Digital Ship Singapore has been run every years since 2006, and builds on an event held three times in Hong Kong. The Singapore shipping community is of course one of the world's largest.

### *2009 Attendees include:*

AET Tankers Pte Limited  
Alaska Tanker Company  
Anglo-Eastern Shipmanagement  
(Singapore) Pte Ltd  
APL / Neptune Shipmanagement  
Services  
APL Co Pte Ltd  
B+H Equimar Singapore Pte Ltd  
Bernhard Schulte Shipmanagement  
Bourbon Offshore Asia Pte Ltd  
BW Maritime Pte Ltd  
d'Amico Shipping Singapore  
DPA World Tankers Singapore  
Eitzen Ship Management  
Epic Ship Management Pte Ltd  
Executive Ship Management Pte Ltd  
Gardline Australia  
Hallin Corporate Services Pte Ltd  
Hong Lam Marine Pte Ltd  
IMC Shipping Services Co Pte Ltd  
Ishima Pte Ltd  
K Line Singapore Pte Ltd  
Kongsberg Maritime  
Luna Ship Management Pte Ltd  
Magsaysay Maritime Corporation  
Maldives National Shipping  
Agencies (S) Pte Ltd  
Midwest Shipping Pte Ltd  
MISC Berhad

MSI Ship Management Pte Ltd  
Navios Corporation  
Nissho Odyssey Ship  
Management Pte Ltd  
Nobpac Shipping Pte Ltd  
NOR Offshore Ltd  
NOS Shipmanagement PTE LTD  
NYK Shipmanagement Pte Ltd  
Orion Marine International  
OSM Ship Management, Norway  
Prisco Singapore Pte Ltd  
Singapore Maritime Academy,  
Singapore Polytechnic  
Socatra Singapore  
Southern Shipmanagement Ltd  
Swire Pacific Offshore  
Tanker Pacific  
The China Navigation co  
Thome Ship Management  
TORM Singapore PTE  
United Ocean Ship  
Management Pte Ltd  
Unix Line Pte Ltd  
Unix Line Pte Ltd  
V.Ships (Asia) Pte Ltd  
Wallem Shipmanagement  
Wallenius Marine Singapore  
Wilhelmsen Ship Management



[www.thedigitalship.com/singapore.htm](http://www.thedigitalship.com/singapore.htm)

## ATHENS: 7-8 DECEMBER 2011, ATHINAIS CULTURAL CENTER

Digital Ship Athens is our longest established Digital Ship event, running for the 9th time in 2011. From 2010 onwards we are moving to a new venue, Athinais Cultural Center, near Keramikos, just North West of Athens centre.

### *2009 Attendees include:*

Aegean Bulk Co Inc  
Akéreon  
Alison Management Corp  
Allseas Marine SA  
Almi Marine Management  
AM Nomikos TWMA S.A  
AMT Management Ltd  
Anangel Maritime Services Inc.  
Andriaki Shipping Co. Ltd.  
Angelakos (Hellas) S.A.  
Anthony Giavridis Maritime Inc.  
Athenian Sea Carriers  
Avin International  
Brave Maritime  
Byzantine Maritime Corp.  
Capital Ship Management Corp.  
Cardiff Marine Inc  
Centrofin Management Inc  
Ceres LNG Services Ltd.  
Chronos Shipping  
Ciel Shipmanagement  
Columbia Shipmanagement  
Costamare Shipping Company  
Dalex Shipping  
Danaos Shipping  
Dorian (Hellas)  
Dry Plus Maritime Corp  
Dynacom Tankers Management Ltd.  
EFShipping Company  
Eletson Corporatiom  
Eurobulk Ltd  
Eurobulk/Euroseas  
Euronav  
Everlast Shipping  
Exmar Shipmanagement nv  
Fairsky Shipping and Trading S.A.  
Franco Compania Naviera S.A.  
G Bulk Corp  
Gourdomichalis Maritime  
Gulf Marine Management S.A  
Helios Shipping  
Hellenic Navy  
Hellenic Shipyards S.A.  
Ionia Management S.A.  
JL Shipping  
Kassian Maritime Navigation Agency  
Konkar Shipping  
Larus SA  
Liquimar Tankers Management Inc  
Lyras Shipping  
Maryville Maritime Inc.  
Navarone S.A.  
Navios Corporation  
Navios Shipmanagement Inc.  
Neptune Lines  
New Kronos Star  
Odyssea Carriers  
Olympic Shipping and Management SA  
OSG Ship Management GR  
Rethymnis & Kulukundis Ltd  
Samos Steamship Co.  
Sifnos Navigation S.A.  
Springfield Shipping Co. Panama SA  
Stamco Ship Management  
TEO Shipping Corporation  
Tomasos Brothers Inc.  
Tsakos Shipping and Trading S.A.



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