



Building the best IT vessel support in the world!



- Founded by Captain Ditlev Torm in 1889
- Listed on the Copenhagen Stock Exchange (1892) and NASDAQ (TRMD) (April 2002)
- Focus on two areas of business: Product tankers and dry bulk.
Primary investment and growth area: Product tankers

Product tankers

Focus on MR, LR1 and LR2 segments.

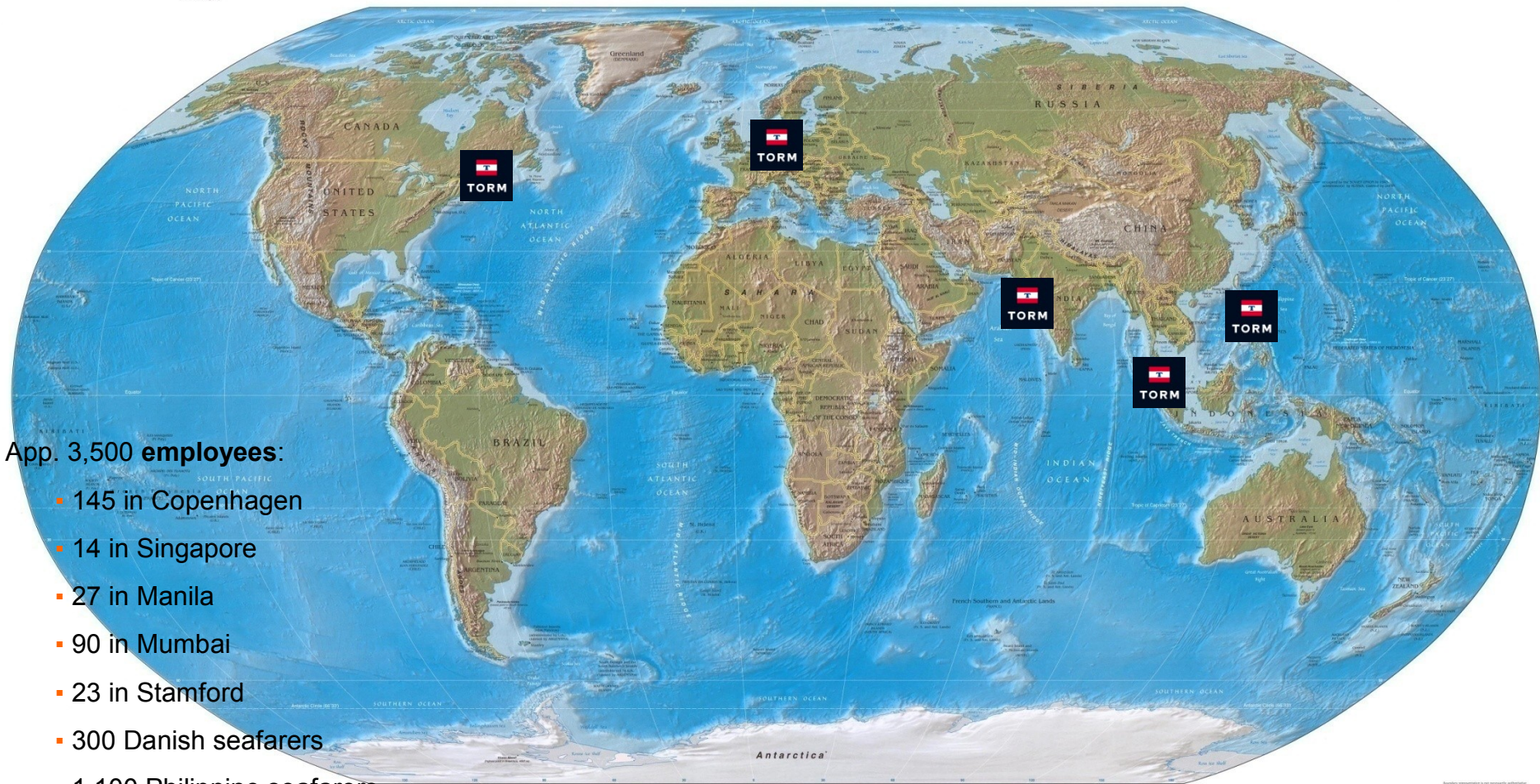
- Owns 58 vessels and 18 chartered-in with 13 forward deliveries.
- Order book: 16 vessels, delivery 2008–2012, remaining CAPEX about USD 602 million.
- Product tanker fleet average age is below five years - all vessels are double-hulled.

Dry bulk

Focus only on Panamax vessels.

- Owns 6 vessels and 10 chartered-in with 10 forward deliveries.
- Order book: 4 vessels, delivery 2008-2011, remaining CAPEX about USD 119 million.

TORM Offices Around the World.....





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What are the components needed?

- Stable and flexible infrastructure
- Need the ability to rapidly deploy changes, updates or an entire environment in a standardized way
- Constantly improve and advance the system
- 24x7 Support



Stable and flexible infrastructure:

What were our choices?

- Stand alone / Peer to Peer
- Traditional LAN (Server and PC's)
- Terminal Services

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Stable and flexible infrastructure:

- KeepUp@Sea the new breed
- Best of both worlds
- Still not complicated

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Need the ability to rapidly deploy changes, updates or an entire environment in a standardized way:

- OS Updates
- Software installs and updates
- Run scripts
- Collect data to troubleshoot onboard issues

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Need the ability to rapidly deploy changes, updates or an entire environment in a standardized way:

- Who can deploy networks and how?
- Palantir techs
- Torm techs

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Constantly improve and advance the system

A development partner

- Backup@Sea
- KeepAlive
- Coming Soon – KeepUp@Sea Antivirus

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24x7 support

What you need – they will provide...

- Total outsourcing of Helpdesk
- Combined approach: Torm / Palantir

THANK YOU!

