

Star Fleet Supply & Logistics 

Star Fleet Supply & Logistics

Software and Services

Per Anders Koien
Managing Director, CEO

Integrated Software for Fleet Management www.sismarine.com

Star Fleet Supply & Logistics 



Star Information Systems AS

Integrated Software for Fleet Management www.sismarine.com


Star Fleet Supply & Logistics 

Some references:



- ASP Shipmanagement Ltd.
- Color Line AS
- Destination Gotland
- Dubai Shipping Co. (GEM)
- Em. Z. Svitzer Wijsmüller
- Farstad Shipping
- ITM Ltd.
- Norbulk Shipping UK Ltd
- Norgas Carriers AS
- Ocean Rig ASA
- Odjell ASA
- PGS Production
- Prosafe Ltd
- Sjøvik AS (Seabay)
- Solvang ASA
- Stena Rederi AB
- Wallenius Lines
- Wilh. Wilhelmsen Lines

Integrated Software for Fleet Management www.sismarine.com

Star Fleet Supply & Logistics 

One software solution onboard! Full information control at the office


Onboard modules: (IPS)

- **Star Maintenance**
 - PMS, equipment, inventory, requisitions, budget
- **Star Safety Management**
 - Safety procedures, accident reporting, non-conformities
- **Star Warranty Claims**
 - For NB and major upgrades
- **Star Document**
 - Full document management system, receipt tracking
- **Star Docking**
- **Star Onboard Crew**

Onshore modules:

- **Star IPS**
 - Same as onboard but for ALL vessels!
- **Star Fleet Supply & Logistics including "SIS Commerce"**
 - Full purchasing solution with invoicing, e-commerce
- **Star Insurance**
 - Policies and claims handling
- **Trending, Statistics, KPI**
- **Integrations**
 - Finance, operation, crew, payroll


Integrated Software for Fleet Management www.sismarine.com

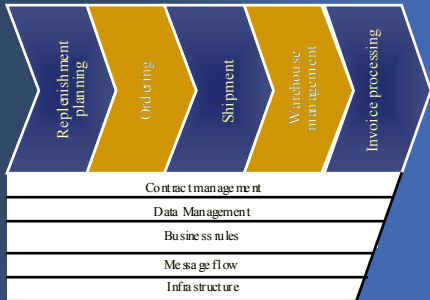
Star Fleet Supply & Logistics 

Star system key elements


- Fourth generation shipping software
- Fully integrated solution onboard – all in one system
- Fully integrated office solution – all in one system
- Flexible with regard to integrations
- Only software solution supporting the entire chain between vessel and material supplier
- Only shipping software supplier with wide range of add-on services for fleet supply and logistics

Integrated Software for Fleet Management www.sismarine.com

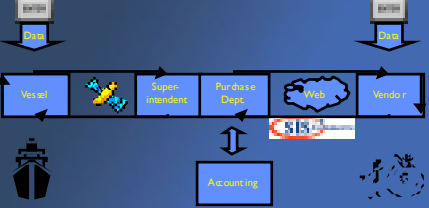
Star Fleet Supply & Logistics 



Integrated Software for Fleet Management www.sismarine.com


Star Fleet Supply & Logistics 

The Optimal Purchasing process

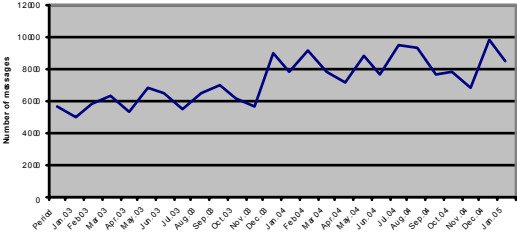


- Only TWO points of data entry throughout the entire supply chain
- Continuously feedback to and from vessel
- Continuously updated data from vendors (price, makers no. etc.)
- High data quality for high report quality


Integrated Software for Fleet Management www.sismarine.com

Star Fleet Supply & Logistics 

SISCommerce - Total number of messages



Integrated Software for Fleet Management www.sismarine.com

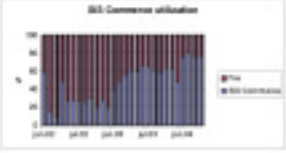
Star Fleet Supply & Logistics 

I.M. Skaugen ASA

Fleet Tools

SIS Commerce

- At the moment, 75-85% of all orders are transferred via SIS Commerce – this has made it possible to have the same number of people in the purchase department when we get 0 rebuildings.
- We continue to work towards our vendors/SIS Commerce to make the EDI integration even further improved as well as portal to portal cooperations.



Integrated Software for Fleet Management www.sismarine.com


Star Fleet Supply & Logistics 

Wallenius Shipmanagement

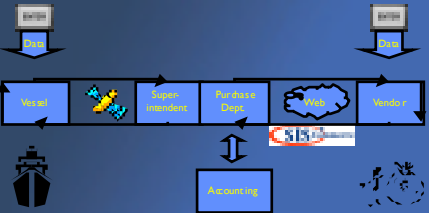
- March 2003: 27% of the fleet inventory items have relevant price
- March 2005: more than 80% of the fleet inventory items have relevant price



Integrated Software for Fleet Management www.sismarine.com


Star Fleet Supply & Logistics 

The Optimal Purchasing process



- Business rules for data processing
- Smoother flow of data
- More data exchange
- Data quality

Integrated Software for Fleet Management www.sismarine.com

Star Fleet Supply & Logistics 

Challenges and bottlenecks

- Single time requisition approving seems to be more important than long term replenishment planning
- Data quality – buyer and supplier computer systems do not recognize each others item numbering and naming
- Data exchange standards like MTML are incomplete and opens for too many variations
- Computer systems unable or not configured to use e-commerce
- Too many companies are not preparing themselves for e-commerce
- Change management – are we afraid of changes?

Integrated Software for Fleet Management www.sismarine.com



E-commerce strategy

- SISCommerce is an integrated add on tool for our Fleet Supply & Logistic solution (buyers tool)
- SISCommerce will support exchange of data between supplier and buyer independent of purchase orders
- Suppliers shall experience SISCommerce as an efficient and accurate information exchange solution
- No supplier shall be excluded
- SIS will never interfere in the trade, only support the exchange of information
- E-commerce will be the standard – paperbased will be obsolete



Star Information Systems AS